



Amerisafe Services

Statement of Qualifications

Table of Contents

Our Company	1
Mission Statement	1
Services	2
<i>Occupational Health Services</i>	2
<i>Safety Services</i>	2
<i>Training Programs</i>	2
<i>Written Programs</i>	3
<i>Environmental Services</i>	3
<i>OSHA Consultation</i>	3
<i>Coating Inspection Services</i>	4
Our Team	4
<i>Tari Reph, President</i>	4
<i>Nancy Reph-O'Keefe, Vice President</i>	5
<i>Maria Page-Lignos, Sales and Marketing Director</i>	6
<i>Don Lord, Compliance Specialist</i>	6
<i>Micheal Lignos, OSHA Compliance Specialist</i>	7
<i>Larry Griffie, Compliance Specialist</i>	8
<i>Gregory Reph, Compliance Specialist</i>	8

Amerisafe Services (Amerisafe) is a female-owned occupational health and safety consulting firm, comprised of a highly experienced group of industry professionals. Our goal is to help our clients meet regulatory compliance guidelines with quality services that include, but are not limited to, the following:

- Occupational Health Services
- Safety Consulting Services
- Training Programs
- Written Programs
- Environmental Compliance and Reporting
- Engineering Consulting
- Coating Services

Our Company

Tari Reph has worked with her husband, Guy, running their family business, RAK Corrosion Control (RAK), for nearly 20 years. RAK is an industrial contractor that specializes in fiberglass leak repair for live gas, acid and water lines. Due to the hazards associated with this type of work, the health and safety of their employees became a primary focus. As the demand for workplace health and safety grew, Tari saw the opportunity to start a separate safety services company.

In 1998, the Reph Family formed Safety Controls Technology (SCT) as an independent safety consulting business, where Tari wanted to use the knowledge she acquired as a Registered Nurse and from developing company safe work practices. Tari eventually sold her interest in Safety Controls in 2000 to focus more on the family business.

The opportunity to start up another health and safety company arose in 2010, and Amerisafe Services opened its doors for business in January 2011. Teaming up with other health and safety professionals, Amerisafe was created to help protect your "family" of employees while keeping an eye on your bottom line. Amerisafe Services is *safety you can count on*, with over twenty-five (25) years of combined experience in the industry. Our experience allows us to provide services in areas of occupational health, employee safety, regulatory compliance, employee training, industrial hygiene, and technical services.

As a female-owned business, we have received Disadvantaged Business Enterprise (DBE)/Female Business Enterprise (FBE)/Women's Business Enterprise (WBE) certifications by:

- City of Cleveland and Cuyahoga County
- Greater Cleveland Regional Transit Authority (RTA)
- Northeast Ohio Regional Sewer District (NEORS)
- Ohio Department of Transportation (ODOT)
- Ohio Turnpike Commission
- State of Ohio, New York, West Virginia, Pennsylvania, and Louisiana

Mission Statement

Amerisafe strives to provide *safety you can count on* with integrity, expertise, and value. We individualize services to meet your specific regulatory compliance needs. Our team can help keep companies safe and their workforce healthy, which in return, helps protect your "family" and your bottom line.

Services

OCCUPATIONAL HEALTH SERVICES

Amerisafe understands that it is important to maintain a healthy and productive work environment. We have an experienced medical team that understands the unique needs and concerns of each specific employer. Amerisafe offers industry specific employee screenings along with other services to ensure that your needs are managed effectively. Our services include, but are not limited to, the following:

- DOT/Non Dot Physicals
- Drug and Alcohol Testing
- First Aid/CPR/AED Training
- Flu Shots
- Functional Capacity Exams (FCEs)
- OSHA Medical Surveillance Clearances
- Respirator Fit Testing
- Spirometry/Pulmonary Function Testing

SAFETY SERVICES

We are comprised of labor and management specialists experienced in workplace auditing; program development and implementation; and OSHA regulatory compliance. Our team can provide safety audits, inspections, training, staff augmentation as well as assist in developing company safety programs and other various services. Services include, but are not limited to, the following:

- Auditing & Compliance Reviews
- Staff Augmentation & Support
- Written Health & Safety Programs
- Accident Analysis
- Safety Oversight
- Loss Prevention

TRAINING PROGRAMS

Amerisafe offers safety training to help reduce and eliminate hazards associated with the work environment. We are able to expand the knowledge base of employers and employees relative to their job tasks and position.

Our training services include, but are not limited to, the following:

- Employee Safety Awareness
- Respiratory Protection
- Aerial Boom Lift Operator Certification
- Aerial Work Platform Operator Certification
- Forklift Operator Certification
- Rigging and Signalperson
- OSHA 10
- OSHA 30
- Scaffold Safety
- Flagger Technician
- Confined Space Entry
- Lockout/Tagout

WRITTEN PROGRAMS

Written programs are required for OSHA compliance and other regulatory agencies. An effective program provides for the safety of employers, supervisors, and employees. Amerisafe is able to provide written safety programs specific to your industry, thus enabling compliance to regulatory statutes.

Construction and General Industry programs include, but are not limited to:

- Confined Space
- Drug Free Safety
- Ergonomics
- Fall Protection
- Hazard Communication
- Hearing Conservation
- Respiratory Protection
- Site Specific Workplace Safety
- Transitional Work Programs
- Lockout/Tagout

ENVIRONMENTAL SERVICES

Amerisafe is experienced at providing facility support and industrial hygiene services to achieve a clean and safe living and working environment. Our company understands the ramifications of environmental impact and the responsibilities associated with hazardous materials, and can provide environmental management services to facilitate cost-effective methods of hazard evaluation and remediation.

We possess broad capabilities in the areas of environmental site assessments, due diligence/due care services, and subsurface environmental site investigations. Amerisafe provides services to coordinate and manage a wide array of environmental investigation and contamination projects for industrial, commercial, residential and municipal clients.

Our strategic regulatory services are designed to assist clients with the management of potential environmental, as well as employee health and safety liability through the identification and resolution of local, state and/or federal non-compliance issues as they relate to their facilities.

- Facility Support
- Environmental Investigations
- Strategic Regulatory

OSHA CONSULTATION

Our compliance specialists can provide onsite consultation services to work with employers to identify workplace hazards. We can provide advice on compliance with OSHA standards and assist in establishing injury prevention programs.

COATING INSPECTION SERVICES

We have Level 1 through Level 3 National Association of Corrosion Engineers (NACE) Certified Coating Inspectors on staff to meet all of your quality control needs.

Our Coating Inspectors can support your team with the following:

- Write/Review Coating Specifications
- On-site Support Staff
- Daily Activity Monitoring
- Worksite Testing and Documentation
- Site Quality Inspections
- Management/Supervision of Coating Projects

Our Team

TARI REPH, *PRESIDENT*

Duties include financial decisions, hiring and firing of all personnel, purchasing of equipment, job proposals, negotiating contracts, overseeing marketing, sales and field work and office management.

Employment:

- RAK Corrosion Control, *Vice President* - Duties include, but not limited to payroll, accounts payable, banking, ordering office supplies, union reports.
- Safety Controls Technology, *President* - Duties include, but not limited to all office management, urine drug testing, biological monitoring, respirator fit testing with medical clearance and CPR training.
- Cleveland Clinic Foundation, *Licensed Practical Nurse*

Education:

- St Joseph School of Practical Nursing
- Lorain County Community College/Associate of Applied Science (Registered Nurse)

Certifications:

- Drug & Alcohol Testing Industry Association (DATIA) Certified Professional Collector
- Forklift Operator Safety Trainer
- Aerial Lift Safety Operator and Trainer
- Rigging and Signalperson Trainer
- OSHA Respirator 222A Certified
- American Red Cross CPR / First Aid / AED Trainer
- Certified Phlebotomist
- OSHA 30

Professional Memberships:

- Associated Builders & Contractors (ABC)
- Drug and Alcohol Testing Industry Association (DATIA)

Education:

- Lorain County Safety Council
- Greater Cleveland Safety Council
- COSE

NANCY REPH-O'KEEFE, VICE PRESIDENT

Sales and service of occupational health services including drug free safety programs; Biological monitoring; Hearing conservation programs, and training; Responsible for developing procedures for maintaining accuracy and confidentiality of drug testing and other lab results, and for quality control of all projects performed by the occupational health department.

Employment:

- Safety Controls Technology, *Vice President/Occupational Health Services Coordinator* - Administer Drug Free Workplace Programs for over 250 companies, including: Policy development, training and results management; Facilitate programs and training for biological monitoring, urine drug testing, hearing conservation, spirometry, and respirator use in both construction and general industry.
- RAK Corrosion Control, *Administrative Assistant* - Assistant to the President responsible for record keeping, which included accounts receivables, union reports; training records; Workman's Compensation; and OSHA 300 logs.

Education:

- Lorain County Community College/Associate of Arts (pre-RN program)
- Kent State University/Undergraduate Studies

Certifications:

- OSHA General Industry Outreach Instructor (OSHA 501 & 511)
- ATSSA Certified Flagger Instructor
- Drug & Alcohol Testing Industry Association (DATIA) Certified Professional Collector
- DATIA Certified Professional Collector Trainer (CPCT)
- DATIA Certified Advanced Drug Testing Management
- BWC Drug Free Workplace Train the Trainer
- American Red Cross First Aid/CPR/AED Instructor
- Forklift Operator Safety Trainer
- Aerial Lift Safety Operator and Trainer
- Rigging and Signalperson Trainer
- NIOSH Pulmonary Function Testing Technician
- CAOHC-Certified Occupational Hearing Conservationist
- OSHA Respirator 222A Certified

Professional Memberships:

- National Association of Alcohol & Drug Abuse Councilors (NAADAC)
- Drug & Alcohol Testing Industry Association (DATIA)
- Lorain County Safety Council
- American Society of Safety Engineers (ASSE)
- Membership Committee Member for Associated Builders and Contractors (ABC)

MARIA PAGE-LIGNOS, SALES AND MARKETING DIRECTOR

Responsible for managing, marketing, networking and sales; Major networking with many associations and construction firms; Sales in safety training, safety programs, safety audits, MCO, staff augmentation and drug free safety programs.

Employment:

- Safety Controls Technology, *Sales & Marketing Representative* - Responsible for managing, marketing, networking and sales; Major networking with many associations and construction firms; Sales in safety training, safety programs, safety audits, MCO, staff augmentation and drug free safety programs.
- Ohio Injury Centers, *Sales and Marketing Director* - Responsible for managing, marketing and sales; Supervise a staff of 25; Organize and staff all promotional events; Produced TV commercials along with website; Increased volume of revenue for all 6 offices; Prospected best geographical sites for opening of new offices.

Education:

- The Ohio State University/Bachelor of Arts

Certifications:

- Drug & Alcohol Testing Industry Association (DATIA) Certified Professional Collector
- Forklift Operator Safety Trainer
- Aerial Lift Safety Operator Trainer
- Rigging and Signalperson Trainer

Professional Memberships:

- Greater Cleveland Safety Council
- Mahoning Valley Chamber of Commerce
- Columbiana County Chamber of Commerce
- Council of Smaller Enterprise (COSE)
- Safety Committee Member for Associated Builders and Contractors (ABC)

DON LORD, COMPLIANCE SPECIALIST

Develop and/or facilitate training for client safety programs; Conduct safety audits/inspections; Provide safety compliance and technical support; Assist with development of safety programs.

Employment:

- Gasser Chair, *Safety Manager* - Provided return to work opportunities for injured workers; Reduced OSHA recordable injuries with safety team participation; Maintained a budget purchasing Personal Protective Equipment and tooling; Supervised maintenance to support production and approved the purchase of repair parts; Established a preventative maintenance program and Lock Out procedures.
- Ground Tech and Industrial Waste Control - Trained job site specific OSHA standards and provided daily tool box training; Performed safety audits at 60 facilities in five states; Developed training for changing conditions; Visited job sites and provided confined space monitoring.
- Johnson Rubber - Organized and facilitated 7 safety task teams; Performed safety audits; Established Corporate safety program and emergency action plan; Trained all employees to meet OSHA requirements; Trained emergency response teams for chemical spills, fire and evacuation; Assisted with air monitoring and air sampling.

Certifications:

- OSHA 500 & OSHA 501
- 40-Hour Hazwoper
- First Aid Trainer
- Associate Degree in Industrial Skilled Trades Technologies
- Certified Trainer for Heavy Equipment Operators
- Powered Industrial Trucks

MICHEAL LIGNOS, OSHA COMPLIANCE SPECIALIST

Provides onsite consultation services to work with employers to identify workplace hazards. Provides advice on compliance with OSHA standards and assists in establishing injury prevention programs.

Education:

- Cuyahoga County Community College - Receiving an associate degree in Business Management.

Certifications:

- Drug & Alcohol Testing Industry Association (DATIA) Certified Professional Collector
- Forklift Operator Safety Trainer
- Aerial Lift Safety Operator and Trainer
- Rigging and Signalperson Trainer
- OSHA 30
- SSPC Lead Certified
- QP1 & QP2 Certified
- NACE (Certified Coatings Inspector)
- Primavera
- Suretrack Scheduling
- Project Management
- Heavy Equipment Operator Trainer
- Containment Designs
- Rigging Structures
- Fall Protection Rigging
- Fiber Wrapping
- Polyurea Coatings

Additional Training:

- World of Concrete
 - Pour & Form Concrete, Shot Crete, Gunite, Fiberwrap Structures, Flat Work.

Boards Served On:

- Union Liaison between Union Board and Painting Contractors
- Chairman of AEPF (Apprentice Education Painters Fund)

Associations:

- National Association of Corrosion Engineers (NACE) - Presently serves as the Program Chairman of the Cleveland Section (Northern OH) of the National Association of Corrosion Engineers.
- The Society for Protective Coatings (SSPC)

LARRY GRIFFIE, COMPLIANCE SPECIALIST

Develop and/or facilitate training for client safety programs; Conduct safety audits/inspections; Provide safety compliance and technical support; Assist with development of safety programs; Safety oversight.

Employment:

- Safety Controls Technology, *Industrial Hygiene/Safety Technician* - Assisted at NASA Glenn Research Center assessing and abating potential hazards; Asbestos and lead sampling; Technical advisor for air pollution control and indoor air quality control; First line emergency responder; Safety compliance oversight; Performed safety audits; Supervised permitting process for permit and non-permit required confined spaces; Safety training; Established guidelines for storm water pollution prevention; Safety program development.
- McMaster-Carr Supply Company, *Bin Filler* - Customer service.
- Astro Medical Devices, *Machine Operator* - Norman Noble/Mass Finishing Technician; Hazardous spill cleanup; Hazardous communication employee training; Safety program development.

Education:

- Columbia Southern University - 66 credit hours completed in Occupational Safety and Health and Environmental Management.
- Strayer University - 66 credit hours completed in Economics.

Certifications:

- OSHA 30 & OSHA 521
- First Aid/CPR Certified
- Aerial Lift Train the Trainer
- Hazardous Materials Technician 40-Hour
- Hazwoper
- Resource Conservation and Recovery Act (RCRA)

GREGORY REPH, COMPLIANCE SPECIALIST

Develop and/or facilitate training for client safety programs; Conduct safety audits/inspections; Provide safety compliance and technical support; Assist with development of safety programs; Safety oversight; Safety trainer; Drug test collector.

Employment:

- RAK Corrosion Control, *Assistant Safety Director* - Safety oversight, safety audits, safety program development, employee training.
- Safety Controls Technology, *Assistant to Drug Free Workplace Coordinator* - Assist in all aspects of client drug free workplace program.

Certifications:

- Drug & Alcohol Testing Industry Association (DATIA) Certified Professional Collector
- Construction Forklift Operator Trainer
- Forklift Safety Trainer
- Certified Aerial Lift Safety Operator and Trainer (Ives)
- OSHA Construction Outreach Trainer (OSHA 510 & OSHA 500)
- OSHA 10 & OSHA 30